



THE AG CENTER
CALIFORNIA'S ONE-STOP SHOP



WATCH THE AGC VIDEO ABOVE

SEPTEMBER NEWS **FROM AGC**

We launched a new video, a new podcast episode and we interviewed some of the best companies in ag! Check it all out in this month's newsletter!

INTERVIEW W/ **WATER & LAND SOLUTIONS, LLC**



Answers submitted by Brad Samuelson, Co-Owner of WLS

How did the company begin?

I was in the process of leaving an engineering firm at the same time that Chase was leaving his water district job. We connected on the concept of engaging with farmers, in their fields and on their water issues.

What services does your company provide?

We provide water and land use management and consulting.

What sets you apart from your competitors?

We are very comfortable working day-to-day with farmers, as well as bureaucrats, environmentalists, and other constituencies that are generally thought of as anti-ag.

What is the greatest challenge you face in business today?

Providing an executive level of service to remote clients. We pride ourselves by having a presence for all of our clients' water needs.

Why should people choose your business?

Water is the only agricultural input without a replacement product. As water becomes more scarce through surface and groundwater regulations, it will be important for every farmer and water district to understand their short and long-term water budget. Water will become more and more valuable and there is no one more qualified than WLS to assist managing this important resource.

How has working with The Ag Center 59 helped out you and your company?

We see small, medium, and large farmers every day.

To contact WLS, please reach out to Brad Samuelson at bsamuelson@waterandlandsolutions.com or call 209-658-8487.



AN INTERVIEW WITH GRIMMWAY FARMS

We interviewed Grimmway Farms, headquartered in Bakersfield, California. Read more about the world's largest carrot grower on our blog!!

Read the blog post [here](#).

INDUSTRY NEWS

2018 Fresno County Crop Report

Wow!! Crop report reaches a record \$7.8 billion! Read more about the report [here](#).

SWIIM Expands Distribution with San Joaquin Valley-Based Ag Service Consortium

SWIIM announces that it has entered into a long-term, strategic sales and distribution agreement with Merced-based [Central Irrigation](#) and [Water and Land Solutions](#). Read more [here](#).



NEW EPISODE OF THE TOAST!!

Doug Brunner and Keith Yamamoto talk to industry experts, Kevin France, Brad Samuelson, and Chase Hurley about one of the major issues facing California farmers, water!

Listen to the new episode [here](#)!

